



# **SALES SIMPLICITY™**

## Intelligent Sales Management

### Sales Simplicity X Release Notes – Version 19.0.1

Original Release Date – July 2019

All new features included in this release are referring to Sales Simplicity X. If you are still accessing Sales Simplicity via the Legacy application, please note that Legacy no longer receives any updates and support for the Legacy system is being phased out. Some of these new features only apply to our Subscription users, which are all listed under the separate “Subscription Environments Only” category. Please contact the Professional Services Training Department at [account@salessimplicity.com](mailto:account@salessimplicity.com) for additional information or training on the functionality of these new features, or for information about switching to Subscription. If you are unable to see any newly added tab, make sure they are turned on in your User Settings and that you and your users have access to it. Bug fixes that were resolved in this release will be marked in the Support tickets that have been submitted and may not be included in this release notes document.

## Fixes

We are pleased to provide you with a list of fixes and updates that are in this release of Sales Simplicity X version 19.0.1. To request additional information on any of the below fixes in this release, please reach out to the Professional Services team at [account@salessimplicity.com](mailto:account@salessimplicity.com).

### Customer Marketing Tool

Preview emails sent from the Customer Marketing tool are now sending.

### Follow Up > To Do Suite

Opt-outs for emails (Customer, Co-Buyer, and Realtor) are now working properly.

If a user utilizes “Edit Before Send” feature while completing multiple email tasks, the “Send All” button is working correctly.

When printing a Letter task, address labels do not print multiple times when confirmation pop-up is closed.

### Customer Section

If a user clicks View All Follow Up in a Customer profile and views an email in the “Recent Interactions” section, all details will now display, including individuals that were carbon copied (CC) and blind carbon copied (BCC) on an email.

Add/Edit Realtor no longer requires the permission “Can Edit Loan Officer Data”.

The Approve Contract popup properly displays pricing and cost information.

Loan officers added in the Mortgage tab are no longer marked as inactive.

### Spec Homes

Attachments in the Spec Home section now load.

The Approve Spec popup properly displays pricing and cost information.

### General

Sales Simplicity now loads in Internet Explorer 11.

Default User Types provided by Sales Simplicity have had permissions updated.

## Miscellaneous Fixes

A variety of minor fixes are included in this release. If you have opened a ticket reporting an issue that has been fixed in this update, you will be notified in the ticket. If you have any questions regarding the changes, or any other questions about using or setting up Sales Simplicity, please contact [account@salessimplicity.com](mailto:account@salessimplicity.com)